

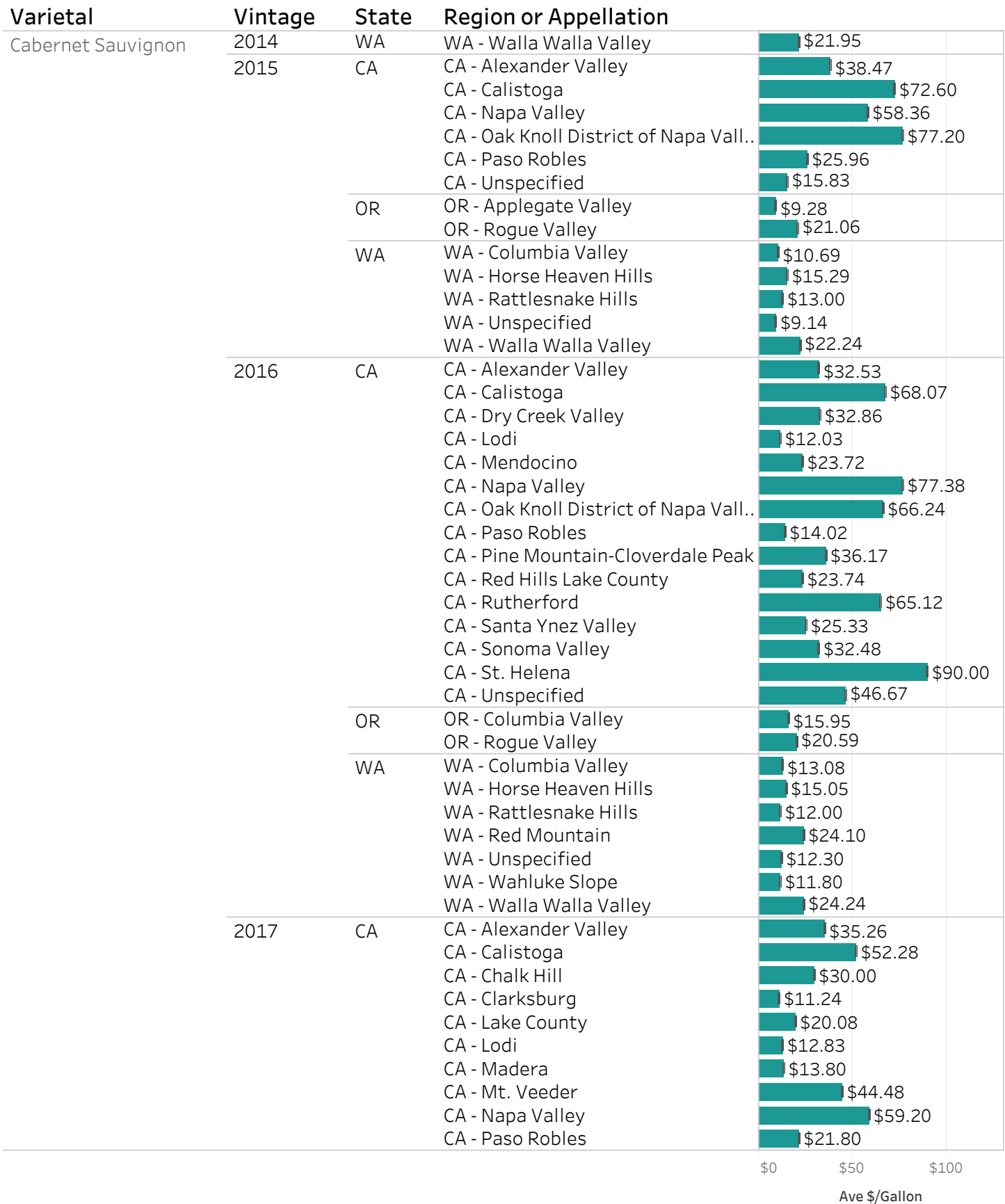
## GrapeConnect.com Report: Average Online Bulk Wine Pricing by Appellation

Varietal	Vintage	State	Region or Appellation	Ave \$/Gallon
Albarino	2017	CA	CA - Paso Robles	\$16.50
Alicante Bouschet	2014	CA	CA - Unspecified	\$7.26
	2015	CA	CA - Unspecified	\$8.02
	2016	CA	CA - Unspecified	\$9.28
Arneis	2017	CA	CA - Paso Robles	\$16.50
Barbera	2014	CA	CA - Clarksburg	\$15.65
		CA	CA - Clarksburg	\$15.83
		CA	CA - Lodi	\$15.31
		WA	WA - Wahluke Slope	\$9.05
	2016	CA	CA - Clarksburg	\$12.50
		CA	CA - Lodi	\$12.00
		CA	CA - Mendocino	\$22.00
		CA	CA - Unspecified	\$13.58
		WA	WA - Wahluke Slope	\$8.19
2017	CA	CA - Amador County	\$14.69	
	CA	CA - Lodi	\$8.00	
Blush	2016	CA	CA - Unspecified	\$8.32
		WA	WA - Unspecified	\$8.00
	2018	CA	CA - Lodi	\$6.00
Cabernet Franc	2014	WA	WA - Horse Heaven Hills	\$17.45
		WA	WA - Walla Walla Valley	\$18.57
	2015	CA	CA - Alexander Valley	\$21.25
		CA	CA - Mendocino	\$20.00
		NY	NY - Finger Lakes	\$17.00
		WA	WA - Horse Heaven Hills	\$15.43
		WA	WA - Walla Walla Valley	\$21.68
	2016	CA	CA - Lake County	\$25.00
		CA	CA - Napa Valley	\$47.96
		CA	CA - Paso Robles	\$33.00
CA		CA - Unspecified	\$19.77	
	WA	WA - Columbia Valley	\$21.76	
	WA	WA - Yakima Valley	\$12.93	
2017	CA	CA - El Dorado	\$13.49	
	CA	CA - Lodi	\$8.72	
	CA	CA - Mendocino	\$17.33	
	CA	CA - Paso Robles	\$33.00	
	WA	WA - Columbia Valley	\$13.00	
Cabernet Sauvignon	2012	CA	CA - Yountville	\$16.78
		WA	WA - Columbia Valley	\$12.00
	2013	WA	WA - Columbia Valley	\$14.50
	2014	CA	CA - Alexander Valley	\$28.49
		CA	CA - Napa Valley	\$52.48
		CA	CA - Paso Robles	\$17.71
		OR	OR - Columbia Valley	\$17.50
		OR	OR - Rogue Valley	\$17.52
OR		OR - Walla Walla Valley	\$20.84	
	WA	WA - Columbia Valley	\$15.27	
	WA	WA - Horse Heaven Hills	\$17.64	

\$0 \$50 \$100

Ave \$/Gallon

# GrapeConnect.com Report: Average Online Bulk Wine Pricing by Appellation



Ave \$/Gallon for each Region or Appellation broken down by Varietal, Vintage and State. The view is filtered on Varietal, which excludes Null.

## GrapeConnect.com Report: Average Online Bulk Wine Pricing by Appellation

Varietal	Vintage	State	Region or Appellation	Ave \$/Gallon	
Cabernet Sauvignon	2017	CA	CA - Red Hills Lake County	\$17.11	
			CA - Rutherford	\$60.89	
			CA - Sierra Foothills	\$21.20	
			CA - Sonoma Valley	\$35.99	
			CA - Suisun Valley	\$29.37	
			CA - Unspecified	\$12.25	
		OR	OR - Rogue Valley	\$19.71	
		WA	WA - Columbia Valley	\$10.62	
			WA - Horse Heaven Hills	\$13.89	
			WA - Wahluke Slope	\$11.88	
			WA - Yakima Valley	\$12.25	
		2018	CA	CA - Paso Robles	\$15.00
			WA	WA - Columbia Valley	\$22.00
Carignane	2014	CA	CA - Lodi	\$6.66	
	2016	CA	CA - Redwood Valley	\$22.00	
Carmenere	2015	WA	WA - Horse Heaven Hills	\$20.00	
	2016	WA	WA - Yakima Valley	\$13.25	
Cayuga	2016	NY	NY - Finger Lakes	\$7.66	
Chardonnay	2014	OR	OR - Columbia Valley	\$9.19	
		CA	CA - Santa Lucia Highlands	\$26.31	
		NY	NY - North Fork of Long Island	\$11.69	
		WA	WA - Columbia Valley	\$14.69	
			WA - Wahluke Slope	\$4.00	
	2016	CA	CA - Los Carneros	\$27.74	
			CA - Napa Valley	\$29.74	
			CA - Paso Robles	\$14.25	
			CA - Santa Lucia Highlands	\$33.58	
			CA - Unspecified	\$18.67	
			NY	NY - Finger Lakes	\$12.14
			OR	OR - Columbia Valley	\$10.00
				OR - Unspecified	\$23.04
				OR - Willamette Valley	\$13.98
			WA	WA - Columbia Valley	\$6.66
				WA - Unspecified	\$6.69
		WA - Wahluke Slope		\$9.50	
		WA - Yakima Valley		\$7.76	
	2017	CA	CA - Clarksburg	\$12.40	
CA - Lodi			\$14.98		
CA - Los Carneros			\$24.83		
CA - Napa Valley			\$29.23		
CA - Russian River Valley			\$21.28		
CA - Sonoma Coast			\$12.73		
		OR	CA - Unspecified	\$15.13	
			OR - McMinnville	\$15.28	
			OR - Rogue Valley	\$18.11	
			OR - Umpqua Valley	\$12.12	
			OR - Willamette Valley	\$15.82	
			WA	WA - Horse Heaven Hills	\$9.12

\$0 \$50 \$100

Ave \$/Gallon

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## GrapeConnect.com Report: Average Online Bulk Wine Pricing by Appellation

Varietal	Vintage	State	Region or Appellation	Ave \$/Gallon	
Chardonnay	2017	WA	WA - Lake Chelan	\$17.27	
			WA - Wahluke Slope	\$8.76	
			WA - Yakima Valley	\$8.02	
	2018	CA	CA - Clarksburg	\$8.21	
Chenin Blanc	2016	CA	CA - Clarksburg	\$8.70	
Cinsaut	2016	WA	WA - Yakima Valley	\$12.00	
Claret	2014	OR	OR - Rogue Valley	\$23.00	
Colombard	2017	CA	CA - Mendocino	\$14.18	
Concord	2016	NY	NY - Lake Erie	\$6.00	
Gewurztraminer	2016	OR	OR - Willamette Valley	\$8.21	
	2017	OR	OR - Willamette Valley	\$9.29	
Grenache	2014	CA	CA - Paso Robles	\$16.18	
	2015	CA	CA - Paso Robles	\$16.23	
			CA - Unspecified	\$14.91	
	2016	CA	CA - Lake County	\$10.67	
			CA - Unspecified	\$10.03	
	2017	CA	CA - Lake County	\$14.00	
CA - Paso Robles			\$17.61		
Grenache Blanc	2015	CA	CA - Clear Lake	\$9.50	
Grenache Rose	2015	CA	CA - Unspecified	\$14.00	
Malbec	2013	WA	WA - Columbia Valley	\$14.00	
			CA	CA - Clarksburg	\$15.00
				CA - Paso Robles	\$16.06
		WA	WA - Walla Walla Valley	\$17.68	
	2015	CA	CA - Clarksburg	\$10.00	
			CA - Red Hills Lake County	\$16.00	
			OR	OR - Rogue Valley	\$18.79
		WA	WA - Columbia Valley	\$12.92	
	2016	CA	CA - Lake County	\$16.51	
			CA - Mendocino	\$20.05	
			CA - Unspecified	\$17.01	
		OR	CA - Lake County	\$16.00	
			OR - Rogue Valley	\$24.67	
WA		WA - Columbia Valley	\$14.65		
2017	CA	CA - Paso Robles	\$27.50		
		WA	WA - Wahluke Slope	\$8.67	
		CA - Unspecified	\$11.25		
Marechal Foch	2017	OR	OR - Willamette Valley	\$16.00	
Melon de Bourgogne	2017	OR	OR - Willamette Valley	\$11.73	
Merlot	2012	WA	WA - Columbia Valley	\$12.00	
			CA	CA - Paso Robles	\$14.16
		WA	WA - Columbia Valley	\$8.50	
			WA - Unspecified	\$7.31	
	2014	CA	CA - Paso Robles	\$10.18	
			CA - Unspecified	\$10.33	
	NY	NY - North Fork of Long Island	\$16.15		

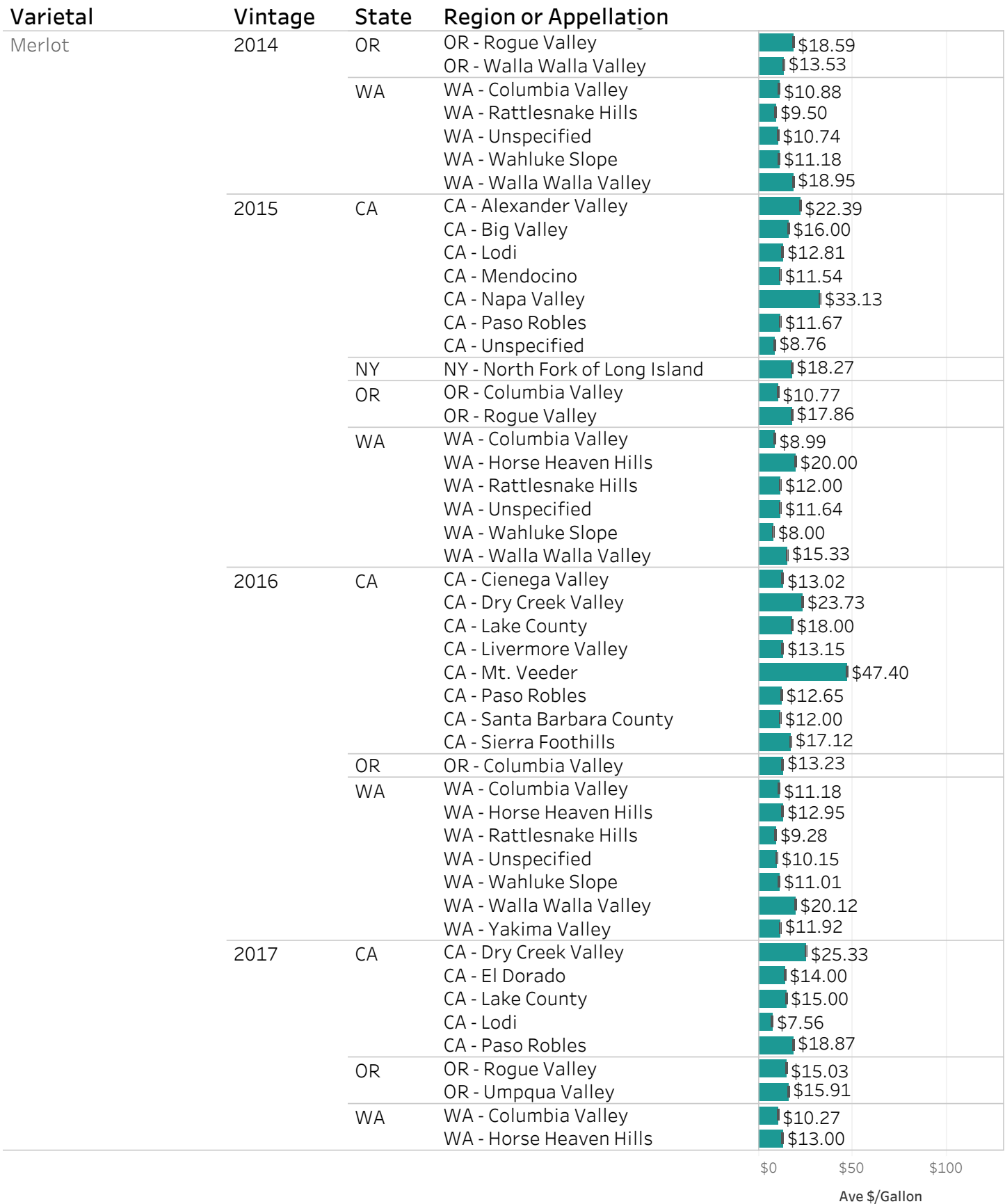
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Ave \$/Gallon

Ave \$/Gallon for each Region or Appellation broken down by Varietal, Vintage and State. The view is filtered on Varietal, which excludes Null.

Report courtesy of grapeconnect.com, share freely.

# GrapeConnect.com Report: Average Online Bulk Wine Pricing by Appellation



Ave \$/Gallon for each Region or Appellation broken down by Varietal, Vintage and State. The view is filtered on Varietal, which excludes Null.

# GrapeConnect.com Report: Average Online Bulk Wine Pricing by Appellation

Varietal	Vintage	State	Region or Appellation	Ave \$/Gallon	
Merlot	2017	WA	WA - Wahluke Slope	\$10.87	
			WA - Yakima Valley	\$11.93	
	2018	CA	CA - Paso Robles	\$15.00	
		WA	WA - Columbia Valley	\$20.00	
Mourvedre	2014	WA	WA - Columbia Valley	\$15.00	
	2015	WA	WA - Horse Heaven Hills	\$20.00	
	2016	CA	CA - Clarksburg	\$12.50	
			CA - Unspecified	\$16.02	
		WA	WA - Wahluke Slope	\$11.64	
			WA - Yakima Valley	\$12.00	
Muscat	2016	CA	CA - Unspecified	\$12.07	
		OR	OR - Willamette Valley	\$8.21	
	2017	CA	CA - Unspecified	\$13.00	
		OR	OR - Rogue Valley	\$15.00	
Muscat Canelli	2017	CA	CA - Lake County	\$16.00	
		OR	OR - Rogue Valley	\$17.00	
	2018	CA	CA - Big Valley	\$14.50	
		TX	TX - Texas High Plains	\$15.00	
Nebbiolo	2014	CA	CA - Clarksburg	\$12.50	
	2016	CA	CA - Clarksburg	\$12.50	
Orange Muscat	2017	CA	CA - Mendocino	\$16.00	
Petit Verdot	2014	CA	CA - Paso Robles	\$41.30	
		WA	WA - Rattlesnake Hills	\$13.00	
				WA - Walla Walla Valley	\$20.81
	2015	CA	CA - Contra Costa	\$11.25	
			CA - Paso Robles	\$20.14	
			CA - Unspecified	\$15.74	
		WA	WA - Wahluke Slope	\$10.38	
	2016	CA	CA - Lake County	\$18.00	
			CA - Paso Robles	\$20.32	
			CA - Unspecified	\$24.32	
	WA	WA - Yakima Valley	\$14.20		
2017	CA	CA - Contra Costa	\$15.00		
		CA - Lassen County	\$7.00		
		CA - Napa Valley	\$53.28		
		CA - Paso Robles	\$44.00		
Petite Sirah	2013	CA	CA - Yountville	\$31.84	
2014	CA	CA - Clarksburg	\$15.00		
		CA - Paso Robles	\$17.92		
2015	CA	CA - Clarksburg	\$11.56		
		CA - Clear Lake	\$12.53		
		CA - Contra Costa	\$13.00		
		CA - Paso Robles	\$26.80		
		CA - Unspecified	\$16.24		
2016	CA	CA - Amador County	\$14.62		
		CA - Clarksburg	\$12.50		
		CA - Contra Costa	\$9.69		
		CA - Kelsey Bench	\$13.70		

\$0 \$50 \$100

Ave \$/Gallon

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## GrapeConnect.com Report: Average Online Bulk Wine Pricing by Appellation

Varietal	Vintage	State	Region or Appellation	Ave \$/Gallon
Petite Sirah	2016	CA	CA - Lake County	\$18.00
			CA - Lodi	\$19.57
			CA - Red Hills Lake County	\$14.96
			CA - Unspecified	\$13.76
	2017	CA	WA - Rattlesnake Hills	\$12.00
			CA - Contra Costa	\$10.77
			CA - El Dorado	\$14.00
			CA - Lake County	\$19.97
			CA - Lodi	\$7.26
			CA - Paso Robles	\$21.66
Pinot Blanc	2016	CA	CA - Mendocino	\$16.17
	2017	OR	OR - McMinnville	\$13.33
			OR - Rogue Valley	\$14.00
OR - Willamette Valley			\$12.25	
Pinot Grigio	2015	CA	CA - Unspecified	\$15.00
		OR	OR - Willamette Valley	\$8.56
	2016	CA	CA - Unspecified	\$11.54
		WA	WA - Yakima Valley	\$6.38
Pinot Gris	2015	OR	OR - Willamette Valley	\$10.77
	2016	OR	OR - Willamette Valley	\$16.02
	2017	CA	CA - Lodi	\$12.00
			OR - McMinnville	\$12.88
			OR - Rogue Valley	\$10.47
			OR - Unspecified	\$13.50
	2018	OR	OR - Willamette Valley	\$12.23
			OR - Willamette Valley	\$13.14
	2018	WA	WA - Columbia Valley	\$7.41
			WA - Wahluke Slope	\$9.00
Pinot Noir	2013	OR	OR - Willamette Valley	\$15.29
	2014	CA	CA - Unspecified	\$20.51
		OR	OR - Willamette Valley	\$17.59
	2015	CA	CA - Los Carneros	\$27.65
			CA - Unspecified	\$12.90
			OR - Dundee Hills	\$30.44
	2015	OR	OR - Unspecified	\$18.40
			OR - Willamette Valley	\$20.03
			WA - Rattlesnake Hills	\$10.00
	2016	WA	WA - Unspecified	\$11.39
CA - Anderson Valley			\$53.87	
2016	CA	CA - Chalone	\$39.38	
		CA - Los Carneros	\$28.75	
		CA - Mendocino	\$23.31	
		CA - Monterey	\$14.38	
		CA - Russian River Valley	\$37.12	
		CA - Santa Rita Hills	\$39.34	
		CA - Sonoma Coast	\$35.22	
		CA - Sonoma County	\$43.65	

\$0 \$50 \$100

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Varietal	Vintage	State	Region or Appellation	Ave \$/Gallon	
Pinot Noir	2016	CA	CA - Sonoma Mountain	\$34.98	
			CA - Unspecified	\$25.31	
		OR	OR - Unspecified	\$19.02	
			OR - Willamette Valley	\$21.21	
	WA	WA - Columbia Valley	\$12.00		
		WA - Lake Chelan	\$10.96		
	2017	CA	CA - Anderson Valley	\$44.79	
			CA - Monterey	\$21.21	
			CA - Russian River Valley	\$32.03	
			CA - Santa Cruz Mountains	\$27.83	
			CA - Sonoma Coast	\$21.38	
			CA - Unspecified	\$25.18	
		OR	OR - Eola-Amity Hills	\$19.20	
			OR - McMinnville	\$16.07	
OR - Rogue Valley			\$19.81		
OR - Unspecified			\$17.39		
OR - Willamette Valley	\$18.68				
	Primitivo	2013	WA	WA - Columbia Valley	\$13.00
		2015	CA	CA - Lodi	\$12.00
		2016	CA	CA - Clarksburg	\$12.50
2017		CA	CA - Amador County	\$14.63	
Red Blend	2016	WA	WA - Walla Walla Valley	\$19.57	
	2017	WA	WA - Columbia Valley	\$12.30	
Riesling	2014	OR	OR - Columbia Valley	\$6.90	
		OR	OR - Columbia Valley	\$4.22	
	2015	WA	WA - Columbia Valley	\$7.05	
		NY	NY - Finger Lakes	\$13.91	
	2016	OR	OR - Rogue Valley	\$15.22	
		OR	OR - Willamette Valley	\$11.00	
		WA	WA - Columbia Valley	\$7.35	
	2016	WA	WA - Lake Chelan	\$7.43	
		WA	WA - Yakima Valley	\$7.95	
		2017	CA	CA - Lake County	\$16.24
OR	OR - Willamette Valley		\$11.70		
WA	WA - Columbia Valley		\$7.04		
2017	WA	WA - Rattlesnake Hills	\$8.00		
	2018	CA	CA - Big Valley	\$15.00	
Rose	2015	WA	WA - Columbia Valley	\$12.00	
Rose-Pinot Noir	2017	OR	OR - Willamette Valley	\$14.46	
	2018	CA	CA - Sonoma County	\$13.67	
Rose-Syrah	2018	CA	CA - Paso Robles	\$12.00	
Sangiovese	2013	OR	OR - Walla Walla Valley	\$17.53	
		CA	CA - Paso Robles	\$19.32	
		CA	CA - Mendocino	\$17.39	
	2015	CA	CA - Paso Robles	\$19.47	
		2016	CA	CA - Cienega Valley	\$13.00
			CA	CA - Lodi	\$12.00
CA	CA - Mendocino		\$22.02		

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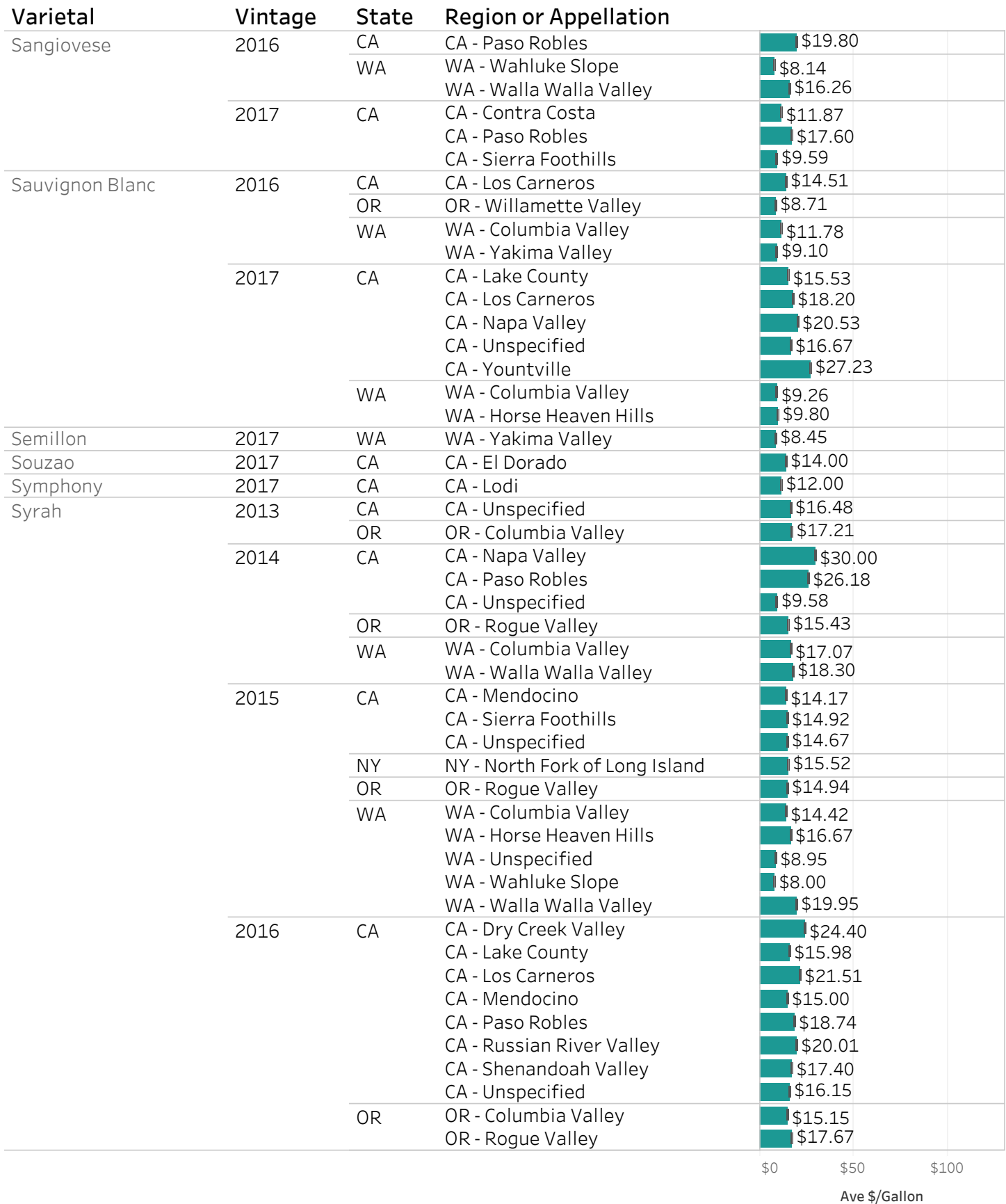
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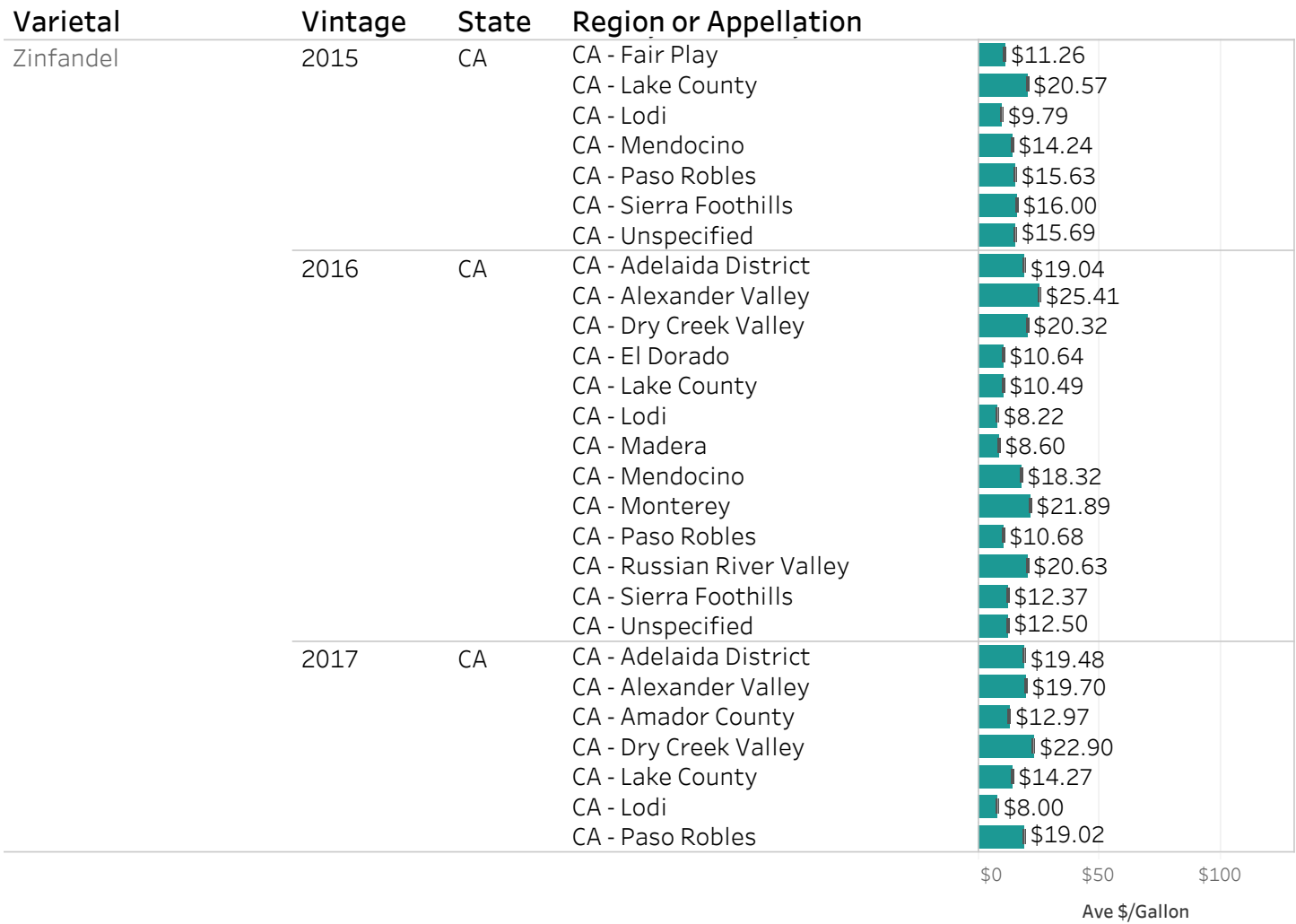
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Varietal	Vintage	State	Region or Appellation	Ave \$/Gallon
Syrah	2016	WA	WA - Columbia Valley	\$9.77
			WA - Horse Heaven Hills	\$14.26
			WA - Rattlesnake Hills	\$11.27
			WA - Unspecified	\$11.50
			WA - Wahluke Slope	\$10.84
			WA - Walla Walla Valley	\$19.08
			WA - Yakima Valley	\$11.78
	2017	CA	CA - Amador County	\$18.78
			CA - Paso Robles	\$25.74
			CA - Sonoma Valley	\$19.04
			CA - Unspecified	\$17.95
		WA	WA - Columbia Valley	\$10.21
			WA - Horse Heaven Hills	\$14.00
			WA - Wahluke Slope	\$10.86
2018	WA	WA - Columbia Valley	\$18.00	
Tannat	2017	CA	CA - Unspecified	\$15.17
Tempranillo	2013	CA	CA - Clarksburg	\$9.69
			CA - Clarksburg	\$12.47
	2014	CA	CA - Paso Robles	\$19.43
			WA	WA - Columbia Valley
	2015	CA	WA - Walla Walla Valley	\$21.96
			CA - Clarksburg	\$10.66
	2015	CA	CA - Paso Robles	\$19.18
			OR	OR - Rogue Valley
		OR	OR - Umpqua Valley	\$18.82
			WA	WA - Columbia Gorge
	2016	CA	WA - Wahluke Slope	\$11.58
			WA - Walla Walla Valley	\$20.44
			CA - Clarksburg	\$10.00
			CA - Lodi	\$16.15
OR		CA - Monterey	\$23.75	
		CA - Unspecified	\$22.00	
2017	CA	OR - Rogue Valley	\$19.29	
Teroldego	2014	CA	CA - Paso Robles	\$19.80
			CA - Clarksburg	\$15.00
			CA - Clarksburg	\$15.00
Tinta Cao	2017	CA	CA - El Dorado	\$14.32
Viognier	2016	CA	CA - Mendocino	\$15.10
			CA - Unspecified	\$11.98
		OR	OR - Rogue Valley	\$18.33
	2017	CA	WA - Unspecified	\$8.34
			CA - Lodi	\$13.14
		OR	CA - Unspecified	\$12.40
Zinfandel	2014	CA	OR - Rogue Valley	\$18.34
			CA - Paso Robles	\$13.00
			CA - Cienega Valley	\$11.25
2015	CA	CA - Dry Creek Valley	\$23.23	

\$0 \$50 \$100  
Ave \$/Gallon

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